

## Fidelity WealthCentral<sup>®</sup> Account Opening/Transfer of Assets Tool Integration with Redtail Technology, LLC's CRM System

- Helps to improve your experience with the Account Opening/Transfer of Assets tool by providing the ability to use your own customer data stored in Redtail Technology, LLC's CRM system.
  - Minimizes the need to rekey customer data, which helps to drive down clerical errors resulting in NIGOs.

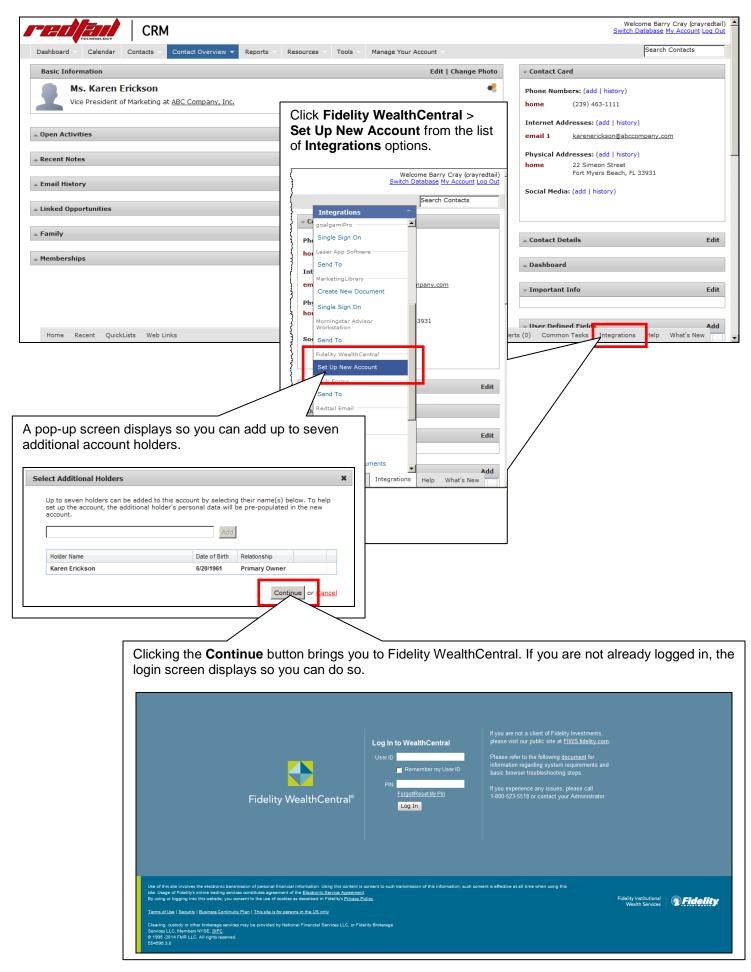


**NOTE:** If the Account Opening/Transfer of Assets Tool does not display, check that pop-ups are enabled. For additional information on this process, please see the Fidelity WealthCentral Browser Support document. You can find this document in the **System Requirements and Security** section of the Fidelity WealthCentral page in the Products and Services Library (**Resources > Product and Services Library > Tools & Technology > Fidelity WealthCentral**) or via the **document** link on the Fidelity WealthCentral login screen.

We integrated the Account Opening/Transfer of Assets tool with Redtail Technology, LLC's CRM system to aid in customer pre-fill of the forms.

REDTAIL CRM	K	mantant		
	2	Sign In	Sign In	
Log into the CRM system; the	ne <b>Dashboard</b> display	ys by default.		
Dashboard -	Resources Tools Manage Your Account	t v	Switch Date	e Barry Cray (crayredta abase <u>My Account Log O</u> Search Contacts
recurrent and a second s	Resources Tools Manage Your Accoun	t - Add   Today   Selected (0)   Me	Switch Date	abase My Account Log O
Dashboard V	Resources Tools Manage Your Accoun		Switch Data	abase My Account Log O
Dashboard v Calendar - 7/22/2014		Add   Today   Selected (0)   Me	Switch Data	abase My Account Log O
Dashboard v Calendar - 7/22/2014		Add   Today   Selected (0)   Me	Switch Date • Dashboard AUM:	abase My Account Log O Search Contacts
Dashboard ~     s ~       • Calendar - 7/22/2014       Activity Date ~       1       Subject		Add   Today   Selected (0)   Me Assigned To	Switch Date • Dashboard AUM:	sbase <u>My Account Log O</u> Search Contacts 0 0
Dashboard ~     s ~       • Calendar - 7/22/2014       Activity Date ~       1       Subject		Add   Today   Selected (0)   Me Assigned To	Switch Date Switch Date Solution Soluti	iearch Contacts 0 Accounts by Status 0 0
Calendar - 7/22/2014 Calendar		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All	Switch Date     Switch Date     V Dashboard     AUPI:     Avg Portfolio:     Open:     Pending:     Under Review:	Search Contacts Conta
Calendar - 7/22/2014 Calendar		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me	Switch Date Switch Date Solution Soluti	iearch Contacts 0 Accounts by Status 0 0
Calendar - 7/22/2014 Calendar		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All	Switch Date     Switch Date     V Dashboard     AUPI:     Avg Portfolio:     Open:     Pending:     Under Review:	Search Contacts Conta
Calendar - 7/22/2014 Calendar - 7/22/2014 Activity Date A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All My Messages	Switch Date	Search Contacts Conta
Calendar - 7/22/2014 Calendar - 7/22/2014 Activity Date A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All My Messages	Switch Date	Search Contacts Conta
Calendar - 7/22/2014 Calendar - 7/22/2014 Activity Date A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All My Messages	Switch Date	Search Contacts Conta
Calendar - 7/22/2014 Calendar - 7/22/2014 Activity Date A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All My Messages	Switch Date	Search Contacts Conta
Calendar - 7/22/2014 Calendar - 7/22/2014 Activity Date A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All My Messages	Switch Date	Search Contacts Conta
Calendar - 7/22/2014 Calendar - 7/22/2014 Activity Date A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All My Messages	Switch Date	Search Contacts Conta
Calendar - 7/22/2014 Calendar - 7/22/2014 Activity Date A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All My Messages	Switch Date	Search Contacts Conta
Calendar - 7/22/2014 Calendar - 7/22/2014 Activity Date A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Add   Today   Selected (0)   Me Assigned To Add   Last 24 Hours   Me Add   Within 30 Days   View All My Messages	Switch Date      Open:     Open:     Pending:     Under Review:     Closed:      Reminders      Account Renewals - 0     Account Riders - 0     Bitthdays - 0     Checklist Tasks - 0     Seminar Checklist Tasks - 0     Seminar Checklist Tasks - 0	Search Contacts Conta

	urces V Tools V Manage Your Accor	unt 🗸	Search Contacts
Calendar - 7/22/2014		Add   Today   Selected (0)   Me	e
	Location Category	Assigned To	AUM:
Search QuickLists			Avg Portfolio:
Recently Added Notes Tag Groups		Add   Last 24 Hours   Me	Accounts by Stat
Deguela Rid		Add LWAR DO Deve LVIew All	Open: 0
Upcoming Opportun ties		Add   Within 30 Days   View All	Under Review:
Copytalk Messages		My Messages	Closed:
Mobile Assistant Messages		Sign Up	✓ Reminders
			Account Renewals - 0
display information for the select			Count and click the associated lin
Dashboard Calendar Contacts Reports	<ul> <li>Resources - Tools - Manage Your</li> </ul>	Account -	Search Contacts
123 A B C D <u>E</u> F G H I J K L M N O P Q R S T U V		1 Records	
Status	Category Source		
Erickson, Karen Not Specified	Contact	Individual	Labels: Select One
			Exports:
			Select One
			Mail Merge: Select One
	<		Options:
	$\searrow$		Select One
			Reports:
			Select One
			Select One
			Select One
Dashboard Calendar Contacts Contact Overview	Reports Resources Tools	Manage Your Account	Select One
Dashboard Calendar Contacts Contact Overview	Reports - Resources - Tools	Edit   Change Photo	Select One
Basic Information Ms. Karen Erickson			Select One
Dashboard Calendar Contacts Contact Overview		Edit   Change Photo	Select One Custom Exports: Uelcome Barry Cray (grayred Switch Database My Account Log Search Contacts Contact Card Phone Numbers: (add   history) home (239) 463-1111
Basic Information Ms. Karen Erickson Vice President of Marketing at ABC Company. Inc		Edit   Change Photo	Select One Custom Exports: Uelcome Barry Cray (grayred Switch Database My Account Leg Search Contacts Contact Card Phone Numbers: (add   history) home (239) 463-1111 Internet Addresses: (add   history)
Basic Information Ms. Karen Erickson		Edit   Change Photo	Select One Custom Exports: Custom Exports: Welcome Barry Cray (crayred Switch Database My Account Log Search Contacts Contact Card Phone Numbers: (add   history) home (239) 463-1111 Internet Addresses: (add   history) email 1 karenerickson@abccompany.com
Basic Information Ms. Karen Erickson Vice President of Marketing at ABC Company. Inc		Edit   Change Photo	Select One       Image: Custom Exports:         Welcome Barry Cray (crayred Switch Database My Account Log.         Search Contacts            • Contact Card          Phone Numbers: (add   history)         home       (239) 463-1111         Internet Addresses: (add   history)         email 1       karenerickson@abccompany.com         Physical Addresses: (add   history)         home       22 Simeon Street
Calendar Contacts Contact Overview  Basic Information  Ms. Karen Erickson Vice President of Marketing at ABC Company, Inc  Open Activities		Edit   Change Photo	Select One Custom Exports:
Calendar Contacts Contact Overview Calendar Contact Overview Calendar Contact Overview Calendar Contact Overview Calendar Contact Contact Contact Overview Calendar Contact Contact Contact Overview Calendar Contact C		Edit   Change Photo	Select One       Image: Custom Exports:         Welcome Barry Cray (crayred Switch Database My Account Log.         Search Contacts            • Contact Card          Phone Numbers: (add   history)         home       (239) 463-1111         Internet Addresses: (add   history)         email 1       karenerickson@abccompany.com         Physical Addresses: (add   history)         home       22 Simeon Street
Calendar Contacts Contact Overview Calendar Contact Overview Calendar Contact Overview Calendar Contact Overview Calendar Contact Contact Contact Overview Calendar Contact Contact Contact Overview Calendar Contact C		Edit   Change Photo	Select One Custom Exports:
Bashboard Calendar Contacts Contact Overview Basic Information  Ms. Karen Erickson Vice President of Marketing at ABC Company. Inc Open Activities Recent Notes Email History		Edit   Change Photo	Select One Custom Exports:
Dashboard Calendar Contacts Contact Overview  Basic Information  Ms. Karen Erickson Vice President of Marketing at ABC Company. Inc Open Activities  Recent Notes  Email History Linked Opportunities		Edit   Change Photo	Select One       ☑         Custom Exports:       ☑         Switch Database My Account Log.       Search Contacts         ✓ Contact Card       ☑         Phone Numbers: (add   history)       Internet Addresses: (add   history)         email 1       karenerickson@abccompany.com         Physical Addresses: (add   history)       Internet Z Simeon Street         Fort Myers Beach, FL 33931       Social Media: (add   history)         ▲ Contact Details       Ed
Dashboard Calendar Contacts Contact Overview  Basic Information Ms. Karen Erickson Vice President of Marketing at ABC Company, Inc Open Activities Recent Notes Email History Linked Opportunities Family		Edit   Change Photo	Select One         Custom Exports:         Welcome Barry Cray (crayred Switch Database My Account Log.         Search Contacts <ul> <li>Contact Card</li> </ul> Phone Numbers: (add   history)           home       (239) 463-1111         Internet Addresses: (add   history)         email 1       karenerickson@abccompany.com         Physical Addresses: (add   history)         home       22 Simeon Street         Fort Myers Beach, FL 33931         Social Media: (add   history) <ul> <li>Contact Details</li> <li>Ed</li> <li>Dashboard</li> </ul>
Dashboard Calendar Contacts Contact Overview  Basic Information Ms. Karen Erickson Vice President of Marketing at ABC Company, Inc Open Activities Recent Notes Email History Linked Opportunities Family		Edit   Change Photo	Select One       ☑         Custom Exports:       ☑         Switch Database My Account Log.       Search Contacts         ✓ Contact Card       ☑         Phone Numbers: (add   history)       Internet Addresses: (add   history)         email 1       karenerickson@abccompany.com         Physical Addresses: (add   history)       Internet Z Simeon Street         Fort Myers Beach, FL 33931       Social Media: (add   history)         ▲ Contact Details       Ed



Account Header @				
Account Header @				_
Separately Managed Ad	ccount			
Use G Number G00000	000 Change/Add additional	Prefill Data From 1 Redtail Contact(s)		
Registration* Select				
				Continue & Save
	· ~ · ~ /			
		er of Assets tool displays auto		( .
		filled with data from the select		acts.
		ct(s) link to display a pop-up c		
		s more than one contact, you		
entries i	n the list; the lifst enti	ry is designated as the <b>Prima</b>	ry Account Ho	laer.
entries i	n the list; the lirst end	ry is designated as the Prima		ider.
entries i	<b></b>			ider.
entries	Redtail Contact		_	ider.
entries	<b></b>		_	ider.
entries i	Redtail Contact	(s)	_	ider.
entries i	Redtail Contact	(s)	_	ider.
entries	Redtail Contact	(s)	_	ider.
entries	Redtail Contact	(s)	_	ider.
entries	Redtail Contact	(s) SSN/TIN	×	ider.
entries	Redtail Contact	(s) SSN/TIN	_	ider.
entries	Redtail Contact	(s) SSN/TIN	×	ider.

count Opening - Windows	Internet Explorer
Account Header @	-
Registration*	0000 Change/Add additional Prefill Data From 1 Redtail Contact(s)
	e your Account Header selections, and then click the <b>Continue and Save</b> button rm your selections on the pop-up screen that displays.

## The Account Permanent Address and Personal Information sections populate with the information from the CRM system.

C Account Opening - Windows Internet Explorer	Welcome Barry Cray (crayredtail)
Account Header	Switch Database My Account Log Out
	Required Fie Search Contacts
DTC Funding Method Transfer of Assets Confirmation Number CNF11025925072214	۲ <u>ــــــــــــــــــــــــــــــــــــ</u>
Delete Draft	Save Dra Contact Card
Account Permanent Address   Personal Information   Delivering Account   Account Characteristics	
Account Permanent Address @	Phone Numbers: (add   history)
	home (239) 463-1111
Address Type* Domestic  Address Line 1* 22 Simeon Street	Internet Addresses: (add   history)
Address Line 1* 22 Simeon Street	
City" Fort Myers Beach State" FLORIDA VIP Code" 33931	email 1 <u>karenerickson@abccompany.com</u>
Mailing Address © Use this address © Add Personal Mailing Address	Physical Addresses: (add   history)
	home 22 Simeon Street
	Fort Myers Beach, FL 33931
Personal Information ®	Social Media: (add   history)
Delivering Account @	
	] {
Account Characteristics 🕐	
	have a second and a
Required fields left blank will be completed by the end-signers of this application.	Validate
Dane	√ <u>h</u> •   <sup>†</sup> , 100% • .
Done 😧 💽 Internet   Protected Mode: On	
C Account Opening - Windows Internet Explorer Account Header G Number G0000000 Registration Individual	Equired Fiel Welcome Barry Cray (crayredtail) ▲
Account Opening - Windows Internet Explorer  Account Header  G Number G0000000 Registration Individual  DTC Funding Method Transfer of Assets	
Account Opening - Windows Internet Explorer      Account Header      G Number G0000000 Registration Individual      DTC Funding Method Transfer of Assets      Confirmation Number CNF11025925072214	Required Fiel
Account Opening - Windows Internet Explorer      Account Header      GNumber G0000000 Registration Individual      DTC Funding Method Transfer of Assets      Confirmation Number CNF11025925072214      Delete Draft	Equired Fiel Welcome Barry Cray (crayredtail) ▲
Account Opening - Windows Internet Explorer      Account Header      G Number G0000000 Registration Individual      DTC Funding Method Transfer of Assets      Confirmation Number CNF11025925072214      Delete Draft      Account Permanent Address   Personal Information   Delivering Account   Account Characteristics	Required Fiel
Account Opening - Windows Internet Explorer      Account Header      G Number G0000000 Registration Individual      DTC Funding Method Transfer of Assets      Confirmation Number CNF11025925072214      Delete Draft      Account Permanent Address   Personal Information   Delivering Account   Account Characteristics      Personal Information @	Required Fiel Search Contacts
Account Opening - Windows Internet Explorer      Account Header      G Number G0000000     Registration Individual      DTC Funding Method Transfer of Assets      Confirmation Number CNF11025925072214      Delete Draft      Account Permanent Address   Personal Information   Delivering Account   Account Characteristics      Personal Information @      Primary Owner	Required Fiel
Account Opening - Windows Internet Explorer  Account Header  G Number G0000000  Registration Individual  Transfer of Assets  DTC  Funding Method Transfer of Assets  Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information @  Primary Owner Entity Type* P - Person P	Required Fiel Search Contacts
Account Opening - Windows Internet Explorer  Account Header  G Number G00000000 Registration Individual  Transfer of Assets Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information @ Primary Owner Entity Type* P-Person First Name* Karen Middle Name Last Name* Erickson	Required Fiel Save Dra Contact Card Contact
Account Opening - Windows Internet Explorer  Account Header  G Number G0000000  Registration Individual  Transfer of Assets  DTC  Funding Method Transfer of Assets  Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information @  Primary Owner Entity Type* P - Person P	
Account Opening - Windows Internet Explorer  Account Header  G Number G0000000 Registration Individual  DTC Funding Method Transfer of Assets Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information  Primary Owner Entity Type* P-Person First Name* Karen Middle Name Entity Type* Date of Birth* D6/20/1961 D	Required Fiel  Required Fiel  Welcome Barry Cray (crayredtail)  Switch Database My Account Log Out  Save Dra  Contact Card  Phone Numbers: (add   history) home (239) 463-1111 Internet Addresses: (add   mistory)
Account Opening - Windows Internet Explorer  Account Header  G Number G0000000 Registration Individual  DTC Funding Method Transfer of Assets Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information  Primary Owner Entity Type* P-Person First Name* Karen Middle Name Entity Type* Date of Birth* D6/20/1961 D	
Account Opening - Windows Internet Explorer  Account Header  G Number G0000000  Registration Individual  Transfer of Assets  Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information ⑦  Primary Owner  Entity Type* P - Person  First Name* Karen Middle Name  G SSN © TIN* Date of Birth* 06/20/1961  Cutteenship* UNITED STATES Tax Residence Status* 01-US. Critzen Country of Tax Residence* UNITED STATE  Address Permanent Address of Owner Same as Account Permanent Address Address Type* Domestic	Required Fie ? Required Fie Save Dra Save Dra Save Dra Save Dra Phone Numbers: (add   history) home (239) 463-1111 Internet Addresses: (add   history) email 1 karenerickson@abccompany.com Physical Addresses: (add   history)
Account Opening - Windows Internet Explorer  Account Header  C Number G0000000  Registration Individual  Transfer of Assets  DTC  Funding Method Transfer of Assets Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information ⑦  Primary Owner Entity Type* First Name* Karen Date of Birth* Date of Birth* Date of Birth* Date of Birth* Citizenship* UNITED STATES Tax Residence Status* O1-US: Citizen Country of Tax Residence* UNITED STATE Address Permanent Address of Owner Same as Account Permanent Address Address of Owner Same as Account Permanent Address Address Type* Domestic Address Demestic Country of Tax Residence*	Required Fie Required Fie Save Dra Save Dra Save Dra Save Dra Search Contacts Contact Card Phone Numbers: (add   history) home (239) 463-1111 Internet Audresses: (add   history) email 1 karenerickson@abccompany.com Physical Addresses: (add   history) home 22 Simeon Street Fort Myers Beach, FL 33931
Account Opening - Vindows Internet Explorer  Account Header  G Number G00000000 Registration Individual  DTC Funding Method Transfer of Assets Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address Personal Information  Primary Owner Entity Type* P-Person First Name* Karen Date of Birth* Citizenship* UNITED STATES Tax Residence Status* O1-US_Citizen Country of Tax Residence* UNITED STATE Address Permanent Address of Owner Same as Account Permanent Address Address Type* Domestic  Address Line 1* 22 Simeon Street Address	
Account Opening - Windows Internet Explorer  Account Header  G Number G0000000 Registration Individual DTC Funding Method Transfer of Assets Confirmation Number CNF11025925072214 Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information @ Primary Owner Entity Type* P-Person First Name* Karen Date of Birth* Citizenship* UNITED STATES Tax Residence Status* O1-US_Citizen Country of Tax Residence* UNITED STATE Address Permanent Address of Owner Same as Account Permanent Address Address Type* Domestic Address Ine 1* 22 Simeon Street Address Eline 2 City* Fort Myers Beach State* FLORIDA ZIP Code* 33931	Required Fie Required Fie Save Dra Save Dra Save Dra Save Dra Search Contacts Contact Card Phone Numbers: (add   history) home (239) 463-1111 Internet Audresses: (add   history) email 1 karenerickson@abccompany.com Physical Addresses: (add   history) home 22 Simeon Street Fort Myers Beach, FL 33931
Account Opening - Vindows Internet Explorer  Account Header  G Number G00000000 Registration Individual  DTC Funding Method Transfer of Assets Confirmation Number CNF11025925072214  Delete Draft  Account Permanent Address Personal Information  Primary Owner Entity Type* P-Person First Name* Karen Date of Birth* Citizenship* UNITED STATES Tax Residence Status* O1-US_Citizen Country of Tax Residence* UNITED STATE Address Permanent Address of Owner Same as Account Permanent Address Address Type* Domestic  Address Line 1* 22 Simeon Street Address	Required Fie Required Fie Save Dra Save Dra Save Dra Save Dra Search Contacts Contact Card Phone Numbers: (add   history) home (239) 463-1111 Internet Audresses: (add   history) email 1 karenerickson@abccompany.com Physical Addresses: (add   history) home 22 Simeon Street Fort Myers Beach, FL 33931
Account Opening - Windows Internet Explorer  Account Header  G Number G0000000 Registration Individual DTC Funding Method Transfer of Assets Confirmation Number CNF11025925072214 Delete Draft  Account Permanent Address   Personal Information   Delivering Account   Account Characteristics  Personal Information @ Primary Owner Entity Type* P-Person First Name* Karen Date of Birth* Citizenship* UNITED STATES Tax Residence Status* O1-US_Citizen Country of Tax Residence* UNITED STATE Address Permanent Address of Owner Same as Account Permanent Address Address Type* Domestic Address Ine 1* 22 Simeon Street Address Eline 2 City* Fort Myers Beach State* FLORIDA ZIP Code* 33931	Required Fie Required Fie Save Dra Save Dra Save Dra Save Dra Search Contacts Contact Card Phone Numbers: (add   history) home (239) 463-1111 Internet Audresses: (add   history) email 1 karenerickson@abccompany.com Physical Addresses: (add   history) home 22 Simeon Street Fort Myers Beach, FL 33931
	Required Fie Required Fie Save Dra Save Dra Save Dra Save Dra Search Contacts Contact Card Phone Numbers: (add   history) home (239) 463-1111 Internet Audresses: (add   history) email 1 karenerickson@abccompany.com Physical Addresses: (add   history) home 22 Simeon Street Fort Myers Beach, FL 33931

Screenshots included in this document are provided for illustrative purposes only.

For investment professional or institutional investor use only. Not for distribution to the public as sales material in any form.

The third party companies mentioned herein are independent companies, unaffiliated with Fidelity Investments.

Third party trademarks and service marks are the property of their respective owners. All other trademarks and services marks are the property of FMR LLC or its affiliated companies.

Fidelity Family Office Services is a division of Fidelity Brokerage Services LLC, Member NYSE, SIPC.

Fidelity Institutional Wealth Services provides brokerage products and services and is a division of Fidelity Brokerage Services LLC. National Financial is a division of National Financial Services LLC through which clearing, custody and other brokerage services may be provided. Both members NYSE, SIPC.